

meal allowance

professional development

fully flexible working schedule

Sales Manager (w/m/d) - Full-time



What makes this position unique

- **Financial motivation:** We know that hard work should be rewarded. With us, you can expect an attractive target salary of 80K with a high fixed salary right from the start, recognising your commitment and fueling your financial motivation.
- **Quality products:** Our high-quality software products, designed for high-end B2B target groups in the life science sector, are something you can be truly proud of. As a sales professional, you will be able to represent products that make a real difference to our customers.
- **Attractive working conditions:** We believe in a good work-life balance and foster a supportive and collaborative work culture. We offer competitive benefits and opportunities for professional growth.
- **Supportive work environment:** We believe in a good work-life balance and offer flexible working hours and the opportunity to work from home. This ensures you work in a comfortable and supportive environment, where your well-being is a priority.
- **High-quality technical work equipment:** We ensure you have the best work equipment available to succeed in your position.



Your tasks

- Your new role will centre on actively acquiring new customers and expanding the customer portfolio in the DACH region.
- As a sales professional, you are not just a salesperson but a shaper of our success and the figurehead of our company. You will significantly contribute to achieving our sales targets and help shape our entrepreneurial future.



Your qualifications

- You are a confident sales personality with proven experience in customer acquisition and support.
- Strong communication skills and goal orientation characterise you.
- You are looking for a position in which you can take on long-term responsibility and generate impact.



Team events

Home-Office

Please send your application by e-mail to: karriere@aiti.at